# **VALUATION REPORT**

'Jacobahof'

Burgemeester Letteweg 2 and De Ruy 1 t/m 33, Oostvoorne, The Netherlands



Holland Immo Group

### Date of Valuation: 14 October 2020





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#### Legal Notice and Disclaimer

This valuation report (the "Report") has been prepared by CBRE Valuation & Advisory Services B.V. ("CBRE") exclusively for Holland Immo Group (the "Client") in accordance with the terms of engagement entered into between CBRE and the client dated 21 October 2020 ("the Instruction").

The Report is confidential to the Client and any other Addressees named herein and the Client and the Addressees may not disclose the Report unless expressly permitted to do so under the Instruction.

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- i. an amount of three (3) times the fee that has been agreed in the Instruction; or
- ii.  $\in$  1 million (one million euro).

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None of the information in this Report constitutes advice as to the merits of entering into any form of transaction. If you do not understand this legal notice then it is recommended that you seek independent legal advice.



# EXECUTIVE SUMMARY



# **EXECUTIVE SUMMARY**

This executive summary should be read in conjunction with the valuation report and should not be relied upon in isolation. It is provided subject to the assumptions, disclaimers and limitations detailed both throughout this report.



# The Property

Address:	Burgemeester Letteweg 2 and De Ruy 1 t/m 33, Oostvoorne, The Netherlands
Main Use:	Private nursing home (20 apartments)
Area:	989 sq m (LFA)*

(\*) We have not been provided with Dutch NEN-2580 measurement. The client has
provided us with a total lettable area of the subject property.



### Tenure

Freehold. According to the information available from the Land Registry Office (Kadaster) the property is held freehold by Jacobahof Oostvoorne O.G. B.V. from 16 April 2010 and registered as follows:

Municipality:	Oostvoorne
Section:	D, A
Number:	D3223, D 3403, D3500, A8325
Area:	796, 12, 90,1 sq m
Total area:	899 sq m

- Comments:
  - On plot D 830 there is right of superficies for the mains services (in Dutch: Opstalrecht Nutsvoorzieningen) on behalf of Stedin Netten B.V.

Copies of the land registry extracts can be found in Appendix D.

### **Tenancies and Covenant Strengths**

We are informed by Holland Immo Group that the subject property will be part of a 'saleand-leaseback' transaction. In this valuation we assume that the subject property will be let to Jacobahof Oostvoorne B.V. for a lease-term of 20 years on triple-net conditions. The rental income will amount  $\in$  320,400 per annum. We are of the opinion that the rental value amounts  $\in$  320,400, which means that the subject property is let against market level.

The property comprises 20 apartments, which are leased individually to senior residents with alzheimer's dementia or problems with amnesia (ZZP 4 level or higher). The property also benefits from a relatively large communal area and a private outside area.

The tenant Jacobahof Oostvoorne B.V. is a subsidiary from Corduwener Care B.V. The company Corduwener B.V. has two subsidiaries in the Netherlands, 'Jacobahof Oostvoorne B.V.' and 'Berckendael Zorgvilla's B.V.' Both are operating companies in private healthcare.

Furthermore, we are informed by Holland Immo Group that the equity of Corduwener Care B.V. has grown as of 2016, and therefore shows a positive result. The equity of the Jacobahof Oostvoorne B.V. shows a positive growth as of 2017.

Detailed financial investigations of the tenants are outside the scope of this report. However, in the light of the above, we have assumed that the property investment market would be of the opinion that the tenant provides good financial security.



### Gross Income (special assumption)

€ 320,400 per annum	(€ 324 per sq m (LFA) per annum)
	(€ 1,335 per apartment per annum)

### Net Income (special assumption)

€ 317,196 per annum	(€ 321 per sq m (LFA) per annum)
	(€ 1,322 per apartment per annum)

### **Gross Market Rent**

€ 320,400 per annum	(€ 324 per sq m (LFA) per annum)
	(€ 1,335 per apartment per annum)

### Net Market Rent

€ 317,196 per annum	(€ 321 per sq m (LFA) per annum)
	(€ 1,322 per apartment per annum)

### Market Value (special assumption)

#### € 6,695,000 (sixmillionsixhundredninety-fivethousand euros)

#### Comment

- With the above Market Value the purchaser should allow for additional purchasers' costs, including transfer tax, broker and legal fees. The above value is exclusive of VAT, if applicable.
- In this valuation we assume that the subject property will be let to Jacobahof Oostvoorne B.V. for a lease-term of 20 years on triple-net conditions. The rental income will amount € 320,400 per annum.



### **Yield Profile**

Net Initial Yield	4.60%
Gross Initial Yield (v.o.n.)	4.65%
Gross Initial Yield (k.k.)	4.79%
Gross Multiplier	20.90x

# SWOT-analysis

Netherlands

Strengths	Weaknesses
<ul> <li>State of repair is good</li> <li>Facilities in the direct vicinity due to the location within the village centre of Oostvoorne</li> <li>Master lease of 20 years with triplenet condition</li> </ul>	<ul> <li>Small internal entrance</li> </ul>
Opportunities	Threats
<ul> <li>The average age of elderly will increase the demand of healthcare, this results in a growth for potential tenants</li> <li>Increasing interest of investors to invest in healthcare properties in the</li> </ul>	<ul> <li>Economic uncertainty due to COVID- 19 measures</li> <li>Changes in care legislations could affect the way healthcare is organized and financed</li> </ul>





# VALUATION REPORT



# **VALUATION REPORT**



CBRE Valuation & Advisory Services B.V. Gustav Mahlerlaan 405 1082 MK Amsterdam +31 (0) 20 626 26 91

Report Date	5 November 2020
Addressee	Holland Immo Group
	Mrs. T. van Dalen
	Flight Forum 154
	5606 LS Eindhoven
	E-mail: t.vandalen@hollandimmogroup.nl
The Property	Jacobahof
Property Description	Burgemeester Letteweg 2 and De Ruy 1, Oostvoorne, The Netherlands
	The subject property is a private nursing home located in Oostvoorne. The subject property has 20 apartments and general space (such as a living room), divided over 989 sq m.
Ownership Purpose	
Instruction	Investment.
	To value the unencumbered freehold interest in the property on the basis of Market Value as at the valuation date in accordance with the terms of engagement entered into between CBRE Valuation & Advisory Services B.V. and the addressee(s) dated 21 October 2020.
Valuation Date	14 October 2020.
Type of Valuation	Full valuation.
Method of Valuation	Income capitalisation approach. In appendix E a further explanation on the method of valuation can be found.



Capacity of Valuer	External Valuer, as defined in the current RICS Valuation – Global Standards.
Purpose of Valuation	Acquisition and financing only. The valuation will be prepared for the abovementioned purpose and may not be used for other purposes.
Market Value (special assumption)	€ 6,695,000 (sixmillionsixhundredninety-five thousand euros)
	<ul> <li>With the above Market Value the purchaser should allow for additional purchasers' costs, including transfer tax, broker and legal fees. The above value is exclusive of VAT, if applicable.</li> </ul>
	In this valuation we assume that the subject property will be let to Jacobahof Oostvoorne B.V. for a lease-term of 20 years on triple-net conditions. The rental income will amount € 320,400 per annum.
	Our opinion of Market Value is based upon the Scope of Work and Valuation Assumptions attached, and has been primarily derived using comparable recent market transactions on arm's length terms.
Special Assumptions	Yes.
	In this valuation we assume that the subject property will be let to Jacobahof Oostvoorne B.V. for a lease- term of 20 years on triple-net conditions. The rental income will amount € 320,400 per annum.
Valuation Certainty	All valuations are opinions on the estimated amount that can be realised in a transaction on the valuation date and by taking into account the assumptions and/or special assumptions. As with all opinions, there is a degree of uncertainty to this, which can vary. These variations are the consequence of inherent characteristics of the subject property, the market or available information. It is part of the professional expertise of a valuer to mention the existence of uncertainty. Unforeseen macro-economic or political crises can have dramatic consequences for markets and can, among others, result in panic sales or simply unwillingness to close a transaction.



Suitability of the property as security for mortgage purposes

Events after valuation date

Number of draft report versions

Compliance with Valuation Standards In such occasions the valuation cannot be held as representative.

We have not been provided with details of the loan amount and loan terms proposed and therefore cannot comment on the suitability of the property for the proposed loan. We recommend that the Bank provides us with these details for our comment.

We are not aware of events after valuation dates that would substantially affect value.

1.

The valuation has been prepared in accordance with the current RICS Valuation – Global Standards including the International Valuation Standards (the "Red Book") and the Dutch Register of Real Estate Valuers (Nederlands Register Vastgoed Taxateurs or NRVT).

CBRE Valuation & Advisory Services B.V. and her valuers are regulated by the RICS and the valuers are regulated by the NRVT. As a part of this regulation, audits can be carried out by RICS and NRVT and as a part of this process they have the right to access our files, purely for audit purposes.

We confirm that we have sufficient current local and national knowledge of the particular property market involved and have the skills and understanding to undertake the valuation competently from experience with the valuation of comparable real estate and keep up with research/literature regarding the real estate market and market transactions.

Where the knowledge and skill requirements of the Red Book have been met in aggregate by more than one valuer within CBRE, we confirm that a list of those valuers has been retained within the working papers, together with confirmation that each named valuer complies with the requirements of the Red Book.

This Valuation is a professional opinion and is expressly not intended to serve as a warranty, assurance or guarantee of any particular value of the subject property. Other valuers may reach different conclusions as to the value of the subject property.



I NE	
	This Valuation is for the sole purpose of providing the intended user with the Valuer's independent professional opinion of the value of the subject property as at the valuation date.
Assumptions	The property details on which each valuation is based are as set out in this report. We have made various assumptions as to tenure, letting, town planning, and the condition and repair of buildings and sites – including ground and groundwater contamination – as set out below.
	If any of the information or assumptions on which the valuation is based are subsequently found to be incorrect, the valuation figures may also be incorrect and should be reconsidered.
Variation from Standard Assumptions	None.
Verification	We recommend that before any financial transaction is entered into based upon these valuations, you obtain verification of any third-party information contained within our report and the validity of the assumptions we have adopted.
	We would advise you that whilst we have valued the Properties reflecting current market conditions, there are certain risks which may be, or may become, uninsurable. Before undertaking any financial transaction based upon this valuation, you should satisfy yourselves as to the current insurance cover and the risks that may be involved should an uninsured loss occur.
Valuer	The Property has been valued by a valuer who is qualified for the purpose of the valuation in accordance with the Red Book and the Dutch Register of Real Estate Valuers.
Independence	The valuers declare that they comply with the fundamental principles of objectiveness and independence in carrying out this valuation. The objectiveness and independence are ensured by following the ethical codes of the Royal Institution of Chartered Surveyors and the Dutch Register of Real Estate Valuers.



	The total fees, including the fee for this assignment, earned by CBRE Valuation & Advisory Services B.V. (or other companies forming part of the same group of companies within the Netherlands) from the Addressee (or other companies forming part of the same group of companies) are less than 5.0% of the total Dutch revenues.
	We confirm that CBRE Valuation & Advisory Services B.V. (or other companies forming part of the same group of companies within the Netherlands) has not had any involvement with the Property, nor the borrower in the last two years, consequently the total fees, including the fee for this assignment, earned by CBRE Valuation & Advisory Services B.V. from the borrower are less than 5.0% of the total Dutch revenues.
Conflict of Interest	We confirm that we have had no previous material involvement with the property, and that copies of our conflict of interest checks have been retained within the working papers.
	We retain copies of conflict of interest checks in our files.
Reliance	The contents of this Report may only be relied upon by:
	(i) Addressees of the Report; and
	(ii) Parties who have received prior written consent from CBRE in the form of a reliance letter;
	for the specific purpose set out herein and no responsibility is accepted to any third party for the whole or any part of its contents.
Publication	Neither the whole nor any part of our report nor any references thereto may be included in any published document, circular or statement nor published in any way without our prior written approval of the form and context in which it will appear.
	Such publication of, or reference to this report will not be permitted unless it contains a sufficient contemporaneous reference to any departure from the Royal Institution of Chartered Surveyors Valuation Standards or the incorporation of the special assumptions referred to herein.



Novel Co (COVID-19)	Coronavirus )	The outbreak of the Novel Coronavirus (COVID-19), declared by the World Health Organisation as a "Global Pandemic" on the 11th March 2020, continues to impact many aspects of daily life and the global economy – with some real estate markets having experienced lower levels of transactional activity and liquidity. Travel restrictions have been implemented by many countries and "lockdowns" applied to varying degrees. While restrictions have now been lifted in some cases, local lockdowns may continue to be deployed as necessary – and the emergence of significant further outbreaks, or a "second wave", is possible.
		The pandemic and the measures taken to tackle COVID-19 continue to affect economies and real estate markets globally. Nevertheless, as at the valuation date, some property markets have started to function again, with transaction volumes and other relevant evidence returning to levels where enough market evidence exists upon which to base opinions of value. Accordingly – and for the avoidance of doubt – our valuation is not reported as being subject to 'material valuation uncertainty', as defined by VPS 3 and VPGA 10 of the RICS Valuation – Global Standards.
		For the avoidance of doubt this explanatory note has been included to ensure transparency and to provide further insight as to the market context under which the

further insight as to the market context under which the valuation opinion was prepared. In recognition of the potential for market conditions to move rapidly in response to changes in the control or future spread of COVID-19, we highlight the importance of the valuation date.



Yours faithfully,

For and on behalf of

CBRE Valuation & Advisory Services B.V.,

Yours faithfully,

For and on behalf of

CBRE Valuation & Advisory Services B.V.,





R.H. Smorenburg MRICS RT CIS E. Zonnenberg MSc MRICS RT HypZert (MLV) REV

<b>RICS Registered Valuer</b>	<b>RICS Registered Valuer</b>
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Yours faithfully,

For and on behalf of

CBRE Valuation & Advisory Services B.V.,



mr. A. Naser Zadeh

#### Consultant

E: ayda.naserzadeh@cbre.com



# SOURCES OF INFORMATION

We have carried out our work based upon information supplied to us by the client and upon information we received from sources which we deem to be credible. We assume that all relevant information has been provided to us and that this information is correct and comprehensive. An overview of the received and consulted information, including an explanation on the verification of the information can be found in the below table.

Description	Source	Explanation / Verification
Ownership		
Title deed	Land Registry	Consulted
Cadastral information	Land Registry	Consulted
Ground rent deed	Not applicable	
Property information		
Drawings	-	Not received
Overview of areas	Holland Immo Group	The source of the lettable floor are is based on the provided information by Holland Immo Group by e- mail on 14 October 2020 (source file: 'IM – Corduwener Care.pdf')
Measurement certificate according to Dutch norm NEN2580	-	Not received
Long Term Maintenance Budget / assessment of maintenance costs	Vastgoed Adviseurs Online B.V.	For assessing the annual maintenance provision, we used the index booklet Vastgoed Taxatiewijzer Exploitatiekosten.
Property Tax	-	Not applicable due to the triple-net condition of the lease agreement
Water Tax	-	Not applicable due to the triple-net condition of the lease agreement
Sewage	-	Not applicable due to the triple-net condition of the lease agreement
Sustainability	ep-online.nl of zoekuwenergielab el.nl	No information available
Insurance Premium	BIM Media B.V.	The insurance premium has been based on the index number from the booklet [her]bouwkosten bedrijfspanden.
Building Costs	BIM Media B.V. en/of Calcsoft bv	Not applicable



Description	Source	Explanation / Verification
Tenancy information		
Tenancy schedule with actual incomes and expiration dates	Holland Immo Group	We have received the total lettable floor area of the subject property and the total rental annum based on the provided information by Holland Immo Group by e-mail on 14 October 2020 (source file: 'IM – Corduwener Care.pdf')
Lease agreements and amendments	-	We have not received a draft of the lease agreement. However, we have received a template of a lease agreement that will be applicable
Environmental		
Considerations		
Soil Survey	-	Not received
Environmental reports	-	Not received
Bodemloket.nl	Bodemloket.nl	Consulted
Asbestos	-	Not received
Zoning Information		
Zoning Plan	Ruimtelijkeplannen. nl (exception: via the municipality)	We have consulted Ruimtelijkeplanning.nl for the zoning of the subject property. In addition, we have received a letter regarding the zoning plan of the subject property of the Municipality of Westvoorne d.d. 27 August 2013
Market information		
Estimated Rental Value		To obtain comparable transaction we have used VTIS, an online database with rental transactions. Also, we used the internal CBRE database
Market Value / yield	CBRE Valuation & Advisory Services	CBRE Valuation & Advisory Services maintains an internal database with investment transactions
Other information	BAG-Viewer	Checked BAG-Viewer

If apparent that the information or assumptions on which we have based our valuations are not, or not completely, applicable, the calculated value of a Property can be incorrect and the Property should be assessed once more.

Any information received by CBRE Valuation & Advisory Services B.V. after the report date of the final valuation report has not been taken into consideration for this valuation.



# **SCOPE OF WORK**

The Property	Our report contains a brief summary of the property details on which our valuation has been based.
Inspection	We inspected the Property internally and externally on 14 October 2020. The inspection was undertaken by E. Zonnenberg, who is registered in the NRVT.
	Valuations and accompanying research and inspections are carried out in a manner that we consider most fitting to the content of the valuation report as agreed in the Terms of Engagement and the circumstances of the case.
Areas	In The Netherlands areas are determined according to the NEN2580 norm. We have not measured the Property but have relied upon the floor areas provided by you, which we have assumed to be correct and comprehensive and that they indeed reflect the lettable floor area.
Environmental Matters	We have not undertaken, nor are we aware of the content of, any environmental audit or other environmental investigation or soil survey which may have been carried out on the Property and which may draw attention to any contamination or the possibility of any such contamination.
	We have not carried out any investigation into the past or present uses of the Property, nor of any neighbouring land, in order to establish whether there is any potential for contamination and have therefore assumed that none exists.
Services and Amenities	We understand that all main services including water, drainage, electricity and telephone are available to the property.
	None of the services has been tested by us.
Repair and Condition	We have not carried out building surveys, tested services, made independent site investigations, inspected woodwork, exposed parts of the structure which were covered, unexposed or inaccessible, nor arranged for any investigations to be carried out to determine whether or not any deleterious or hazardous materials or techniques have been used, or are present, in any part of the Property.



	We are unable, therefore, to give any assurance that the Property is free from defect.
Town Planning	We have checked the town planning on the national website www.ruimtelijkeplannen.nl. We cannot accept responsibility for incorrect information on this website.
Titles, Tenures and Lettings	Details of title/tenure under which the Property is held and of lettings to which it is subject are as supplied to us. We have not generally examined nor had access to all the deeds, leases or other documents relating thereto. Where information from deeds, leases or other documents is recorded in this report, it represents our understanding of the relevant documents. We should emphasise, however, that the interpretation of the documents of title (including relevant deeds, leases and planning consents) is the responsibility of your legal adviser.
	We have not conducted credit enquiries on the financial status of any tenants. We have, however, reflected our general understanding of purchasers'

likely perceptions of the financial status of tenants.



# VALUATION ASSUMPTIONS

Capital Values	The valuation has been prepared on the basis of "Market Value" which is defined as:
	"The estimated amount for which a property should exchange on the valuation date between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion".
	No allowances have been made for any expenses of realisation nor for taxation which might arise in the event of a disposal. Acquisition costs have not been included in our valuation.
	The valuation represents the figure that would appear in a hypothetical contract of sale at the valuation date. No adjustment has been made to this figure for any expenses of acquisition or realisation - nor for taxation which might arise in the event of a disposal.
	No account has been taken of any inter-company leases or arrangements, nor of any mortgages, debentures or other charges.
	No account has been taken of the availability or otherwise of capital based Government or European Community grants.
Rental Values	Rental values indicated in our report are those which have been adopted by us as appropriate in assessing the capital value and are not necessarily appropriate for other purposes nor do they necessarily accord with the definition of Market Rent.
The Property	Where appropriate we have regarded the shop fronts of retail and showroom accommodation as forming an integral part of the building.
	Landlord's fixtures such as lifts, escalators, central heating and other normal service installations have been treated as an integral part of the building and are included within our valuations.



THE NETHERLANDS	22
	Process plant and machinery, tenants' fixtures and specialist trade fittings have been excluded from our valuations.
	All measurements, areas and ages quoted in our report are approximate.
Environmental Matters	In the absence of any information to the contrary, we have assumed that:
	(a) the Property is not contaminated and is not adversely affected by any existing or proposed environmental law;
	(b) any processes which are carried out on the Property which are regulated by environmental legislation are properly licensed by the appropriate authorities.
Sustainability	We have not been provided with information concerning sustainability certificates. In the valuation we have based our assessment of the property's sustainability on the information received and our inspection.
Repair and Condition	In the absence of any information to the contrary, we have assumed that:
	(a) there are no abnormal ground conditions, nor archaeological remains, present which might adversely affect the current or future occupation, development or value of the property;
	(b) the Property is free from rot, infestation, structural or latent defect;
	(c) no currently known deleterious or hazardous materials or suspect techniques, including but not limited to Composite Panelling, have been used in the construction of, or subsequent alterations or additions to, the Property; and
	(d) the services, and any associated controls or software, are in working order and free from defect.



	We have otherwise had regard to the age and apparent general condition of the Property. Comments made in the property details do not purport to express an opinion about, or advise upon, the condition of uninspected parts and should not be taken as making an implied representation or statement about such parts.
Title, Tenure, Planning and Lettings	Unless stated otherwise within this report, and in the absence of any information to the contrary, we have assumed that:
	(a) the Property possesses a good and marketable title free from any onerous or hampering restrictions or conditions;
	(b) all buildings have been erected either prior to planning control, or in accordance with planning permissions, and have the benefit of permanent planning consents or existing use rights for their current use;
	(c) the Property is not adversely affected by town planning or road proposals;
	(d) all buildings comply with all statutory and local authority requirements including building, fire and health and safety regulations;
	(e) only minor or inconsequential costs will be incurred if any modifications or alterations are necessary in order for occupiers of each Property to comply with the provisions of the relevant disability discrimination legislation;
	(f) there are no tenant's improvements that will materially affect our opinion of the rent that would be obtained on review or renewal;
	(g) tenants will meet their obligations under their leases;
	(h) there are no user restrictions or other restrictive covenants in leases which would adversely affect value;



	(i) where appropriate, permission to assign the interest being valued herein would not be withheld by the landlord where required; and
	(j) vacant possession can be given of all accommodation which is unlet or is let on a service occupancy.
Gross Initial Yield	The Gross Initial Yield reflects the gross yield of the property and is calculated as follows: the gross rental income divided by the Market Value.
Net Initial Yield	The Net Initial Yield reflects the net yield of the property and is calculated as follows: the net rental income divided by the Market Value before acquisition costs.
Gross Rental Income	The rental income as paid by the tenants, exclusive of VAT and service charges.
Net Rental Income	The rental income as paid by the tenants, exclusive of VAT and service charges minus the estimated annual non-recoverables.
Gross Estimated Rental Value	The rental value for the property / a unit in the property as estimated by the valuer, exclusive of VAT and service charges.
Net Estimated Rental Value	The rental value for the property / a unit in the property as estimated by the valuer, exclusive of VAT and service charges minus the estimated annual non-recoverables.
Floor Areas	Below, the most widely used definitions of floor areas are provided. In The Netherlands, areas are generally measured using the Dutch norm NEN2580. The below area definitions are concise. For the full definitions we refer to the definition book as provided by NEN (the company who prepared the definition).
Gross Floor Area (GFA)	The gross floor area (according to Dutch norm NEN2580) of a room or group of rooms is the area, measured at floor level, along the perimeter of the vertical dividing structures that enclose the room or group of rooms in question. In the GFA included are the areas of stairwells, lift shafts and vertical utility shafts and the area of a free-standing exterior column



if its ground area is greater than or equal to 0.5 sq m.

Net Lettable Area (NLA)	The net lettable floor area (according to Dutch norm NEN2580) of a room or group of rooms is the area, measured between the vertical dividing structures that enclose the room or group of interior rooms in question. Where identical building functions adjoin each other, the measurement is to the centre of the dividing structure in question.
	At the location of window openings in the vertical dividing structures on the exterior walls, measurement takes place up to the inside of the glass at 1.5 metres above the floor and at the width of these window openings.
	Several areas such as amongst others technical areas, vertical transport areas, an airlock to the stairwell, if the airlock provides access to the stairwell only, (parts of) areas less than 1.5 metres in height, do not fall within the lettable area.
Usable Floor Area (UA)	The usable floor area (according to Dutch norm NEN2580) of a room or group of rooms is the area, measured at floor level, between the vertical dividing structures that enclose the room or group of rooms in question.
	Several areas such as technical areas, vertical transport areas, (parts of) areas less than 1.5 metres in height, do not fall within the usable floor area.





# **PROPERTY REPORT**



# **PROPERTY DETAILS**

### Location

Oostvoorne is a village located in the Dutch province South-Holland. There are approximately 8,000 inhabitants. Oostvoorne is part of the Municipality Westvoorne.

The distance from Oostvoorne to other cities in the Netherlands is:

Rotterdam:	45 kilometre
The Hague:	55 kilometre
Utrecht:	110 kilometre
Amsterdam:	115 kilometre

#### Conclusion

We are of the opinion the location can be considered as good for the use of private nursing homes.

Location map is attached in Appendix B.

### Situation

The subject property is located in the village centre of Oostvoorne. Therefore, there are sufficient (retail) facilities in the direct vicinity of the subject property. Furthermore, there is a pharmacy located at ca. 300 meters and a medical centre

There is a bus stop located in the street (bus stop 'De Ruy') of the subject property, where the local bus drives to Hellevoetsluis and Rockanje. Furthermore, there is a Metro-station located at Spijkenisse, which can be reached with the local bus from the subject property (ca. 35 minutes travel time). As of the Metro-station Spijkenisse, train stations from major city, such as Rotterdam, can be reached. Therefore, we are of the opinion that the accessibility by public transport can be considered as reasonable.

The accessibility by private transport is good. The A15 is located ca. 10 kilometre from the subject property.

We are of the opinion the subject property is situated on a good location.



### Description

The subject property is situated in the village centre of Oostvoorne. The subject property comprises 20 apartments with their own private sanitary facilities and a pantry. The size of the apartments vary, but the average size is ca. 37 sq m. Furthermore, there is general space, such as a shared living room.

The subject property is divided over 4 floors (including basement and ground floor) and the total lettable area is 989 sq m.

The apartments have a (France) balcony and some apartments on the ground floor have a garden.

The property comprises an elevator and necessary facilities to operate the private nursing home.

On the rear side of the subject property there are a few (uncovered) parking facilities. In front of the subject property there a several parking spaces.

Photographs of the property are attached in Appendix C.

Conclusion

The subject property concerns a private nursing home for the care of elderly with 20 apartments. We are of the opinion the property has a good quality and state of repair.

### **Usability and Alternative Use**

The property is a private nursing home with 20 apartments located in Oostvoorne. Given the characteristics of the building and the market conditions, we believe that a private nursing home is the most highest and best use. In addition, we would like to note that the current zoning plan also allows residential use.

## **Services and Amenities**

We understand that all main services including water, drainage, electricity and telephone are available to the property.

None of the services has been tested by us.



### Accommodation

We have not measured the property, but as instructed, we have relied upon floor areas provided to us by HIG. We have cross-referenced the floor areas from the measurement certificate during our inspection and have also consulted BAG-viewer (a Dutch property repository from the Land Registry Office). On the basis of these two checks we deem the floor areas to be plausible.

**Floor areas** 

Use	LFA (sq m)	
Private nursing home		989
TOTAL		989

Source: HIG

## State of Repair

CBRE have not undertaken a structural survey, nor tested the services. We have not been supplied with a survey report prepared by any other firm. We have undertaken only a limited inspection for valuation purposes.

## **Environmental Considerations**

In carrying out this work we have visited the website bodemloket.nl to establish the potential existence of contamination arising out of previous uses of the site and its neighbours and the likelihood of the presence of other environmental factors. Based on the information available from this website we consider there are no factors know which could materially affect value.

Based on the information from bodemloket.nl, we have not identified any environmental risk factors which, in our opinion, would affect value. However, CBRE give no warranty as to the absence of such environmental risk factors.



### Annual Non-recoverables

The lease agreement will be based on a triple-net condition (i.e. no signed lease agreement in place yet), which means that all the costs, except for the managements costs, will be for the costs of the tenant.

See chapter "Sources of Information" for an overview of the sources used for this valuation.

In the table below the adopted annual non-recoverables are provided:

Cost type	Annual amount (€)
Managements costs	3,204
TOTAL	3,204

### **Town Planning**

We have checked Planning on the national website www.ruimtelijkeplannen.nl.

The subject property is subject to the prevailing zoning plan 'Dorpsgebied Oostvoorne' which was approved by the Municipality of Westvoorne of 25 June 2013. The subject property is zoned for 'Mixed-1' (in Dutch: Gemengd).

The grounds designated for Mixed Use are intended for:

- Retail and services;
- Companies from category B.1. of the Statement of Operations 'mixed functions' (in Dutch: Staat van Bedrijfsactiviteiten 'functiemenging';
- Gyms;
- Residential, if the indication 'residential' is applicable.

Based on Ruimtelijke planning the indication 'residential' is not applicable. However, based on the letter of the Municipality of Westvoorne d.d., the Municipality states that this is not correct and confirms that the indication 'residential' is applicable.

The double indication 'Archelogy' (in Dutch: Waarde – Archeologie) is applicable.

Furthermore, the maximum building height is 16 meters en the maximum gutter height is 9 meters.

We assume the information obtained from www.ruimtelijkeplannen.nl to be correct and complete.

In summary, we are not aware of any issues which would adversely impact upon the value of the property or the bank's security.

According to the information available to us, we have no reason to believe the current use in violation with the prevailing zoning plan.



### VAT

We have not been advised whether the property is elected for VAT.

All rents and capital values stated in this report are exclusive of VAT.



# LEGAL CONSIDERATIONS

### Tenure

We understand that the property is held freehold.

According to the information available from the Land Registry Office (Kadaster) the property is held freehold by Jacobahof Oostvoorne O.G. B.V. from 16 April 2014 and registered as follows:

Municipality:	Oostvoorne
Section:	D, A
Number:	D3223, D 3403, D3500, A8325
Area:	796, 12, 90,1 sq m
Total area:	899 sq m

#### Comments

- We have read the title deed and have not found the following easements and/or perpetual clauses.
- On plot D 830 there is right of superficies for the mains services (in Dutch: Opstalrecht Nutsvoorzieningen) on behalf of Stedin Netten B.
- We would like to mention that the above is our interpretation of the documentation reviewed. As we are not legal advisors we advise to obtain an opinion from a legal expert.

Copies of the land registry extracts can be found in Appendix D.



### **Tenancies**

The property will be let in its entirety to Jacobahof Oostvoorne B.V. on a lease according to Dutch ROZ standard with a lease term of 20 years. We have received a draft of the lease agreement in this respect.

Tenant	Jacobahof Oostvoorne B.V.
Area	989 sq m
Term	20 years
Break option	Not applicable
Extensions	2x 5 years
Notice period	12 months
Current rental income	320,400
Payment period	3 months
VAT	Not applicable

#### Comments

The lease is drawn on triple-net terms. Due to the nature of the lease agreement, the costs for maintenance, the property tax, water tax, sewage charge and insurance are for the account of the tenant.



# MARKET COMMENTARY

The Dutch healthcare real estate investment market is relative new, but still immature when compared to for example the real estate investment market of offices or retail.

#### Demand

The demand for healthcare real estate in the investment market remains unprecedented. Despite the coronavirus, in recent months there has been interest from parties in healthcare real estate in the Netherlands. These include both Dutch and foreign (European) parties.

Many transactions have been delayed as a result of the pandemic. For sales that require approval from the Board for the Restructuring of Healthcare Institutions (College Sanering Zorginstellingen), this may mean that the relevant notarial submissions will no longer take place this year. In addition, preparatory applications involving local authorities will take longer and healthcare operators have delayed decisions on sales or contracts to supervise divestments.

#### **New entrants**

In other European countries, alternative concepts exist for residential care for senior citizens with and without care requirements. Korian and Orpea – both of which are French in origin – have already made acquisitions in the Netherlands and both have significant expansion targets. However, they are not the only two European operators showing an interest in the Netherlands. In the coming years, we expect to see more new foreign parties enter the Dutch market; in part this will take the form of acquisitions, but notably also by bringing their own distinctive models to the Netherlands.

#### **Private nursing homes**

If home is no longer an option due to increasing care needs, many other forms of living are possible. Partly due the ageing of our population, the demand for all forms of quality real estate that can house these forms of accommodation is increasing sharply. Quality real estate for the care sector, in contrast to much outdated care real estate, increasingly provides the look and feel of real homes.

As clients (or their families) become increasingly critical consumers, more and more of them are making conscious choices about where they wish to live and receive care. Many of them visit various care locations before making a final decision.

The government has enabled new forms of financing in order to try to mitigate the increasing cost of care in the Netherlands. This is leading to the emergence of (new) healthcare providers, who are rolling out new residential care concepts.



Accommodation for care-dependent senior citizens can be divided into three broad categories:

1. Extramural, for seniors who wish to be ready for the future and/or who do not (initially) require a great deal of care.

2. Intramural (nursing), for seniors who require care and supervision 24 hours a day.

3. Private nursing homes, for those who require care and supervision 24 hours a day and who prefer to live in a smaller-scale location.

Increasing numbers of healthcare organisations are deciding to sell (extramural) real estate suitable for assisted living. This means that liquidity is released that can be invested in nursing homes. This reduces the real estate risks for the care providers so that they can continue to focus on providing good care over the long term. Increasingly, this type of real estate transaction is happening through close cooperation between healthcare organisations and investors. This cooperation is beneficial for all parties involved: residents, healthcare organisations and investors.

Within the intramural accommodation sector, changing forms of funding are leading to new care and real estate concepts. In 2018, the current payment structure changed and healthcare organisations will receive one integrated fee for providing care and accommodation.

The proportion of private nursing home locations has doubled to over 275 locations over the last four years. This market is expected to continue to grow rapidly in the coming years. Although in the past, private nursing home locations were mainly aimed at very highincome groups, care providers are now launching more and more initiatives aimed at private nursing homes for the middle segment of the market.



CBRE 2020 – Westvoorne municipality




CBRE 2020 – Westvoorne municipality



## **Rental Evidence**

Address	Analysis of rental transactions	Location	Property
Oegstgeest Prins Hendriklaan 2 Villa Oranjepark	This reference comprises a private nursing home for the care of elderly, built in 2007. The property has a total gross floor area of 942 sq m, divided over 14 units. The total gross rental income amounts € 184,800 per annum, which results in € 1,100 per healthcare unit per month.	+	-
Huize Roosdael	This reference concerns a (recently completely renovated) private nursing home exploited by Compartijn in Roosendaal. The subject property has 26 apartments. and the average rent for an apartment is $\notin$ 1,325.	=	=
Heemstede Villa Meerlhorst	This reference comprises a private nursing home for the care of elderly, built in 2016. The property has a total lettable floor area of 1,070 sq m. The total gross rental income amounts $\in$ 316,200 per annum, which results in $\in$ 1,550 per healthcare unit per month.	+	=

Location is an opinion on the quality of the location of the comparable transaction in relation to the location of the subject property

Property is an opinion on the quality of the property of the comparable transaction in relation to the quality of the subject property



## **Opinion of Market Rent**

Based on the abovementioned references, the location and quality of the subject property and our knowledge of the healthcare market, we have estimated the rental value as follows:

Healthcare unit: € 1,335 per apartment per month

The total rental value amounts € 320,400 per annum. We are of the opinion this property is let at market rates. The annual rental income amounts € 320,400 (approx. € 1,325 per apartment per month).

## **Investment Market Commentary and Yield Evidence**

#### Investment volume

In the first half of 2020, investors acquired healthcare real estate worth approximately € 375 million. This represents a decrease of approximately 33% compared to H1 of 2019. This fall is mainly due to the coronavirus outbreak, which has meant that transactions have been delayed or objects have not (yet) been put on the market.

After reaching a record-high investment volume of € 1.0 billion in 2019, the outlook for the 2020 healthcare market was very positive. However, due to the Corona crisis, healthcare investments came to a near standstill at the end of the first quarter. Many transactions are currently on hold because of the COVID-19 measures for client safety, but also due to the uncertainty regarding the short-term course of the crisis. Development projects have also been halted and some have been postponed.

The total healthcare investment volume in the first quarter of 2020 totaled  $\in$  117.0 million, a decrease of 44.1% compared with the  $\in$  209.2 million of Q1 2019. The average volume per transaction was  $\in$  6.2 million during the first three months of 2020, 14.6% lower than in the same period last year. The highest volumes were invested in South-Holland (43.8%), North-Brabant (23.5%) and Gelderland (20.5%). Of the total number of transactions, 42.1% was in traditional nursing homes and 36.8% was in first-line healthcare locations. The figures below show the investment volume and prime yields for the past six quarters.

It is possible that the current crisis will negatively impact the investment volume as well as the yields. However, it is not possible to quantify this impact, given the uncertainty of the current situation. Yet, there is still a high demand for healthcare real estate due to the aging of the population.



Analysis of investment transactions

# Yield / Capital Value Evidence

#### Address

#### Bergen op Zoom

Veilingdreef 6

"Residentie Moermont"



In July 2020 the healthcare property at Veilingdreef in Bergen op Zoom was sold. The reference property is a nursing home for the care of elderly and was built in 2010. The property has a total gross floor area of 16,652 sq m. This is divided over 224 units, with their own sanitary facilities and general space (such as a common living room).

The property was sold for  $\notin$  43,500,000 and was fully let to a healthcare operator (Stichting Tante Louise), based on a double-net lease agreement. The total gross rental income amounts  $\notin$  2,200,000 per annum, which results in  $\notin$  818 per apartment per month. The remaining lease term is 14 years. The gross initial yield k.k. on rental income is 5.06% and the gross initial yield v.o.n. is approximately 4.77%. We have not been provided with the annual net rental income and therefore we do not know the net initial yield (v.o.n.).

We are of the opinion the subject property is located at a better location and we are also of the opinion the overall quality of the subject is superior compared to this reference.

Location	Property	Tenant	Market
-	-	=	=

#### Oegstgeest Endegeesterlaan 4 ″Het Witte Huis″



In May 2020 Care Property acquired "Het Witte Huis The reference property is private nursing home for the care of elderly, built in 2011. The property has a total lettable floor area of 1,453 sq m. This is divided over 25 units, with their own sanitary facilities and general space (such as a common living room). The overall quality of the subject property is very good.

The property was sold for  $\notin$  9,396,200 and was fully let to a healthcare operator (i.e. Valuas). The total gross rental income amounts  $\notin$  465,000 per annum, which results in  $\notin$  1,550 per healthcare unit per month based on a triple-net lease agreement. The remaining lease term is 20 years. The gross initial yield k.k. on rental income is 4.95% and the gross initial yield v.o.n. is approximately 4.63%. The net initial yield (v.o.n.) is approximately 4.56%.

We are of the opinion this reference is located at comparable location. We are also of the opinion the quality of this reference is comparable to the subject property, since it both concerns properties in a good state of repair in an older building. We consider the tenant to be comparable.

Location	Property	Tenant	Market
+	=	=	=



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Analysis of investment transactions

#### Address

#### Tilburg

#### Dokter Bloemenlaan 9

"De Leyhoeve"



In October 2019 the healthcare property at Dokter Bloemenlaan 9 in Tilburg was sold. The reference property is a nursing home for the care of elderly. The property has a total of 285 units. The property was built in 2016.

The property was sold for  $\notin$  84,700,000 and was fully let to a healthcare operator (i.e. Leyhoeve). The total gross rental income amounts  $\notin$  4,150,300, which results in  $\notin$  1,214 per unit per month. The remaining lease term is 25 years. The gross initial yield k.k. on rental income is 4.90% and the gross initial yield v.o.n. is approximately 4.58%. Because the lease agreement is a triple-net agreement, the net initial yield (v.o.n.) is comparable to the gross initial yield (v.o.n.).

We are of the opinion this reference is located at a comparable location, but has a better quality compared to the subject property.

Location is an opinion on the quality of the location of the comparable transaction in relation to the location of the subject property

Property is an opinion on the quality of the property of the comparable transaction in relation to the quality of the subject property

Tenant is an opinion on the quality of the tenant (mix) of the comparable transaction in relation to the tenant (mix) of the subject property

Market is the general market movement since the comparable transaction

## **Opinion of Valuation Yields**

The subject property can be compared to the investment references that have an estimated gross initial yield (k.k.) ranging from 4.90% to 5.06%. We have been informed by the client the transfer tax for the acquisition of this property will be 2% (and not 6%). We have received a court ruling about this and we have included this in our valuation. Because of this transfer tax of 2%, we are of the opinion it is best to compare the "v.o.n." yields of the comparable transactions to the "v.o.n." yields of the subject property. The gross initial yield v.o.n. of the comparables varies between approximately 4.58% and 4.77%. The net initial yield of the reference property in Oegstgeest is approximately 4.56%.

The subject property will be let on a remaining lease term of 20 years on a triple-net basis. Both the references in Oegstgeest and Tilburg are based on a triple-net rental agreement as well and therefore the gross rental income and the net rental income are more or less the same. The only difference between the gross rental income and the net rental income are the management costs and the (possible) VAT loss. This means the gross initial yield (v.o.n.) and the net initial yield (v.o.n.) are almost equal as well.



In this valuation, we have taken into account that despite the coronavirus, the healthcare investment market remains stable. Furthermore, this type of healthcare product seems to be scarce, as there are not many of these comparable transactions in the last couple of months (most comparable transactions are from a few months ago).

Based on the above, the quality of the subject property, the location and the remaining lease term, we have estimated a gross initial yield (v.o.n.) of 4.65% and a net initial yield (v.o.n.) is 4.60%. These yields correspond to a market value of  $\in$  6,695,000.



# VALUATION CONSIDERATIONS

## **Income Summary and Analysis of Passing Rent**

We are informed by Holland Immo Group that the subject property will be part of a 'saleand-leaseback' transaction. In this valuation we assume that the subject property will be let to Jacobahof Oostvoorne B.V. for a lease-term of 20 years on triple-net conditions. The rental income will amount  $\in$  320,400 per annum. We are of the opinion that the rental value amounts  $\in$  320,400, which means that the subject property is let against market level.

We believe the remaining rental period of 20 years is good and in line with market conditions.

Furthermore, the lease agreement will be based on a triple-net condition.

## **Tenant Covenant Strength**

We are informed by Holland Immo Group that the subject property will be part of a 'saleand-leaseback' transaction. The tenant Jacobahof Oostvoorne B.V. is a subsidiary from Corduwener Care B.V. The company Corduwener B.V. has two subsidiaries in the Netherlands, 'Jacobahof Oostvoorne B.V.' and 'Berckendael Zorgvilla's B.V.' Both are operating companies in private healthcare.

Furthermore, we are informed by Holland Immo Group that the equity of Corduwener Care B.V. has grown as of 2016, and therefore shows a positive result. The equity of the Jacobahof Oostvoorne B.V. shows a positive growth as of 2017.

Detailed financial investigations of the tenants are outside the scope of this report. However, in the light of the above, we have assumed that the property investment market would be of the opinion that the tenant provides good financial security.

## **Void Periods and Re-Lettability**

If the property would be vacant, as of today, we would consider the lettability to be good. The property is located on a good location and the demand for private nursing home with facilities can be considered as good. If the property would be offered (in vacant possession) on the open market as of valuation date, we would allow for a period period of approximately 3 months.



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## SWOT-analysis

#### Strengths

- State of repair is good
- Facilities in the direct vicinity due to the location within the village centre of Oostvoorne
- Master lease of 20 years with triplenet condition

#### **Opportunities**

- The average age of elderly will increase the demand of healthcare, this results in a growth for potential tenants
- Increasing interest of investors to invest in healthcare properties in the Netherlands

#### Weaknesses

Small internal entrance

#### **Threats**

- Economic uncertainty due to COVID-19 measures
- Changes in care legislations could affect the way healthcare is organized and financed

### **Marketability and Potential Purchasers**

We expect that there will be interest from potential investors given the growing demand in the investment market for healthcare apartments with private nursing home facilities with a decent operator. Furthermore, the subject property has the zoning residential, which is beneficial. We believe the most probable interest will be from (inter)national institutional investors and that it will take to 3 to 6 months to find a willing buyer.



# **OPINION OF VALUE**

## Market Value (special assumptions)

Upon the assumption that there are no onerous restrictions or unusual outgoings of which we have no knowledge and the specific comments and assumptions which are set out in this valuation statement, we are of the opinion that the total market value under special assumption of the respective freehold interest in the subject property, as at 14 October, is (rounded):

#### € 6,695,000 (six million six hundred ninety-five thousand euros)

#### Comment:

- With the above Market Value the purchaser should allow for additional purchasers' costs, including transfer tax, broker and legal fees. The above value is exclusive of VAT, if applicable.
- In this valuation we assume that the subject property will be let to Jacobahof Oostvoorne B.V. for a lease-term of 20 years on triple-net conditions. The rental income will amount € 320,400 per annum.

Allowing for purchaser's costs of 2.00%, our opinion of Market Value reflects the following yield profile:

Net Initial Yield	4.60%
Gross Initial Yield (v.o.n.)	4.65%
Gross Initial Yield (k.k.)	4.79%
Gross Multiplier	20.90x



# A

# **LOCATION PLANS**



# LOCATION PLANS















# **PHOTOGRAPHS**



'JACOBAHOF' – BURGEMEESTER LETTEWEG 2 EN DE RUY 1 T/M 33, OOSTVOORNE, THE NETHERLANDS 49

# PHOTOGRAPHS







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# LAND REGISTRY





UW REFERENTIE anz

GELEVERD OP

02-11-2020 - 10:53

30-10-2020 - 14:59

PRODUCTIEORDERNUMMER S11079014372

VOLLEDIG GESIGNALEERD T/M VOLLEDIG BIJGEWERKT T/M 30-10-2020 - 14:59

BLAD

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#### Eigendomsinformatie

#### ALGEMEEN

Oostvoorne D 3223
Kadastrale objectidentificatie : 019120322370000 BURG LETTEWG 2
3233 AG OOSTVOORNE
de Ruy 33
3233 AH Oostvoorne
Verblijfsobject ID: 0614010000012945
796 m <sup>2</sup>
Vastgesteld
66676 - 436962
Wonen
Oostvoorne D 2363

#### AANTEKENINGEN

Publiekrechtelijke beperking Kennisgeving, vordering, bevel of beschikking, Wet Bodembescherming

Basisregistratie Kadaster			
Betrokken bestuursorgaan	Provincie Zuid-Holland		
Afkomstig uit stuk	Hyp4 56804/96	Ingeschreven op	09-07-2009 om 09:00

#### RECHTEN

1	Eigendom (recht van)		
Afkomstig uit stuk	Hyp4 58174/33	Ingeschreven op	16-04-2010 om 12:35
Aanvullend stuk	Hyp4 63312/44	Ingeschreven op	12-09-2013 om 09:00
	Is aanvulling op Hyp4 58174/33		
Naam gerechtigde	Jacobahof Oostvoorne O.G. B.V.		
Adres	Leeuwenhoekweg 22		
	2661 CZ BERGSCHENHOEK		
Statutaire zetel	BERGSCHENHOEK		



UW REFERENTIE anz

GELEVERD OP

02-11-2020 - 10:52

30-10-2020 - 14:59

VOLLEDIG GESIGNALEERD T/M VOLLEDIG BIJGEWERKT T/M

PRODUCTIEORDERNUMMER

30-10-2020 - 14:59

S11079014145

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#### Eigendomsinformatie

#### ALGEMEEN

Kadastrale aanduiding	Oostvoorne D 3403 Kadastrale objectidentificatie : 019120340370000	
Kadastrale grootte	12 m <sup>2</sup>	
Grens en grootte	Vastgesteld	
Coördinaten	66681 - 436973	
Omschrijving	Terrein (nieuwbouw wonen)	
Koopsom	€ 1.047.200	Koopjaar 2010
Ontstaan uit	Oostvoorne D 3386	

#### AANTEKENINGEN

Publiekrechtelijke beperking Er zijn geen beperkingen bekend in de Basisregistratie Kadaster. Basisregistratie Kadaster

#### RECHTEN

1	Eigendom belast met Opstalrecht Nu	utsvoorzieningen (zie 1	L.1)
Soort recht	Eigendom (recht van)		
Afkomstig uit stuk	Hyp4 58174/33	Ingeschreven op	16-04-2010 om 12:35
Aanvullend stuk	Hyp4 63312/44	Ingeschreven op	12-09-2013 om 09:00
	Is aanvulling op Hyp4 58174/33		
Naam gerechtigde	Jacobahof Oostvoorne O.G. B.V.		
Adres	Leeuwenhoekweg 22		
	2661 CZ BERGSCHENHOEK		
Statutaire zetel	BERGSCHENHOEK		
1.1	Opstalrecht Nutsvoorzieningen		
Afkomstig uit stukken	Нур4 67575/22	Ingeschreven op	11-01-2016 om 14:48
	Нур4 54122/98	Ingeschreven op	20-02-2008 om 13:49
Aanvullende stukken	Hyp4 69415/29	Ingeschreven op	14-11-2016 om 09:00
	Is aanvulling op Hyp4 67575/22		
	Нур4 69120/136	Ingeschreven op	30-09-2016 om 09:00
	Is aanvulling op Hyp4 67575/22		
Naam gerechtigde	Stedin Netten B.V.		
0 0			
Adres	Blaak 8		



UW REFERENTIE anz

GELEVERD OP 02-11-2020 - 10:52 PRODUCTIEORDERNUMMER S11079014145

VOLLEDIG GESIGNALEERD T/M VOLLEDIG BIJGEWERKT T/M 30-10-2020 - 14:59

30-10-2020 - 14:59

BLAD

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Statutaire zetel	ROTTERDAM		
KvK-nummer	64930149 (Bron: Handelsregister)		
	Voor de meest actuele naam, zetel en adres, raadpleeg het Handels	sregister	
Vermeld in stuk	Hyp4 69270/00042         Ingeschreven op         21-10-2016 om 09:00		
	Naamswijziging rechtspersoon		



UW REFERENTIE

anz

GELEVERD OP 02-11-2020 - 11:07

VOLLEDIG GESIGNALEERD T/M VOLLEDIG BIJGEWERKT T/M 30-10-2020 - 14:59

PRODUCTIEORDERNUMMER

30-10-2020 - 14:59

S11079018921

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#### Eigendomsinformatie

#### ALGEMEEN

Kadastrale aanduiding	Oostvoorne D 3500
	Kadastrale objectidentificatie : 019120350070000
Locaties	de Ruy 1
	3233 AH Oostvoorne
	Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen
	Verblijfsobject ID: 0614010000012202
	de Ruy 3
	3233 AH Oostvoorne
	Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen
	Verblijfsobject ID: 0614010000012203
	de Ruy 5
	3233 AH Oostvoorne
	Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen
	Verblijfsobject ID: 0614010000012204
	de Ruy 7
	3233 AH Oostvoorne
	Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen
	Verblijfsobject ID: 0614010000012205
	de Ruy 9
	3233 AH Oostvoorne
	Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen
	Verblijfsobject ID: 0614010000012206
	de Ruy 11
	3233 AH Oostvoorne
	Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen Verblijfsobject ID: 0614010000012207
	de Ruy 13
	-
	3233 AH Oostvoorne
	Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen Verblijfsobject ID: 0614010000012208
	de Ruy 15
	3233 AH Oostvoorne
	Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen
	Verblijfsobject ID: 0614010000012209
	de Ruy 17
	3233 AH Oostvoorne
	Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen
	Verblijfsobject ID: 0614010000012210



UW REFERENTIE

anz

GELEVERD OP 02-11-2020 - 11:07

VOLLEDIG GESIGNALEERD T/M

PRODUCTIEORDERNUMMER S11079018921

VOLLEDIG BIJGEWERKT T/M 30-10-2020 - 14:59

**30-10-2020 - 14:59 30** 

2 van 3

de Ruy 19 3233 AH Oostvoorne Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen Verblijfsobject ID: 0614010000012211 de Ruy 21 3233 AH Oostvoorne Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen Verblijfsobject ID: 0614010000012212 de Ruy 23 3233 AH Oostvoorne Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen Verblijfsobject ID: 0614010000012213 de Ruy 25 3233 AH Oostvoorne Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen Verblijfsobject ID: 0614010000012214 de Ruy 27 3233 AH Oostvoorne Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen Verblijfsobject ID: 0614010000012215 de Ruy 29 3233 AH Oostvoorne Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen Verblijfsobject ID: 0614010000012216 de Ruy 31 3233 AH Oostvoorne Locatiegegevens zijn ontleend aan de Basisregistratie Adressen en Gebouwen Verblijfsobject ID: 0614010000012217 Kadastrale grootte 90 m<sup>2</sup> Grens en grootte Vastgesteld Coördinaten 66667 - 436945 **Omschrijving** Wonen Ontstaan uit Oostvoorne D 2365 Oostvoorne D 3395

#### AANTEKENINGEN

Publiekrechtelijke beperking Er zijn geen beperkingen bekend in de Basisregistratie Kadaster. Basisregistratie Kadaster



UW REFERENTIE anz

GELEVERD OP 02-11-2020 - 11:07 PRODUCTIEORDERNUMMER S11079018921

VOLLEDIG GESIGNALEERD T/M VOLLEDIG BIJGEWERKT T/M 30-10-2020 - 14:59

30-10-2020 - 14:59

BLAD

3 van 3

#### RECHTEN

Lbm 4 E0174/22		
Hyp4 58174/33	Ingeschreven op	16-04-2010 om 12:35
Hyp4 63312/44	Ingeschreven op	12-09-2013 om 09:00
Is aanvulling op Hyp4 58174/33		
Jacobahof Oostvoorne O.G. B.V.		
Leeuwenhoekweg 22		
2661 CZ BERGSCHENHOEK		
BERGSCHENHOEK		
	Is aanvulling op Hyp4 58174/33 Jacobahof Oostvoorne O.G. B.V. Leeuwenhoekweg 22 2661 CZ BERGSCHENHOEK	Is aanvulling op Hyp4 58174/33 Jacobahof Oostvoorne O.G. B.V. Leeuwenhoekweg 22 2661 CZ BERGSCHENHOEK



UW REFERENTIE

GELEVERD OP 02-11-2020 - 11:14

PRODUCTIEORDERNUMMER

VOLLEDIG GESIGNALEERD T/M

VOLLEDIG BIJGEWERKT T/M 30-10-2020 - 14:59

**30-10-2020 - 14:59** BLAD

1 van 1

#### Eigendomsinformatie

#### ALGEMEEN

Kadastrale aanduiding	Oostvoorne A 8325 Kadastrale objectidentificatie : 019090832570000
Kadastrale grootte	1 m <sup>2</sup>
Grens en grootte	Vastgesteld
Coördinaten	66649 - 436953
Omschrijving	Erf - tuin
Ontstaan uit	Oostvoorne A 5356

#### AANTEKENINGEN

Publiekrechtelijke beperking Er zijn geen beperkingen bekend in de Basisregistratie Kadaster. Basisregistratie Kadaster

#### RECHTEN

1	Eigendom (recht van)		
Afkomstig uit stukken	Нур4 63312/44	Ingeschreven op	12-09-2013 om 09:00
	Hyp4 58174/33	Ingeschreven op	16-04-2010 om 12:35
Aanvullend stuk	Нур4 63312/44	Ingeschreven op	12-09-2013 om 09:00
	Is aanvulling op Hyp4 58174/33		
Naam gerechtigde	Jacobahof Oostvoorne O.G. B.V.		
Adres	Leeuwenhoekweg 22		
	2661 CZ BERGSCHENHOEK		
Statutaire zetel	BERGSCHENHOEK		



400.45	Deze kaart is noordgericht	Schaal 1: 500		kadaster	
12345	Perceelnummer				
25	Huisnummer	Kadastrale gemeente	Oostvoorne		
	Vastgestelde kadastrale grens	Sectie	D		
	Voorlopige kadastrale grens				
	Administratieve kadastrale grens	Perceel	3223		
	Bebouwing				
		Aan dit uittreksel kunnen geen	betrouwhare maten worden ontleend	/	

Voor een eensluidend uittreksel, geleverd op 2 november 2020 De bewaarder van het kadaster en de openbare registers Aan dit uittreksel kunnen geen betrouwbare maten worden ontleend. De Dienst voor het kadaster en de openbare registers behoudt zich de intellectuele eigendomsrechten voor, waaronder het auteursrecht en het databankenrecht.



# VALUATION METHODOLOGY



# VALUATION METHODOLOGY

CBRE Valuation & Advisory Services B.V. values real estate using the income capitalisation approach. Within this approach CBRE utilises the Hard core/Top Slice/Reversion method ("main method") of capitalizing net income. CBRE capitalises the most secure income ("hard core") but also capitalises any over rent ("top slice") or future upside potential ("reversion"). This is an internationally accepted valuation method with a strong resemblance to the general Dutch approach of valuation on gross initial or net initial yield. The net income stream for each tenant is subdivided based on perceived risk. Different yields are applied, to capitalise the identified income streams:

- Hard core yield: this yield is applied to capitalize the believed most secure, certain net income stream and is applied in perpetuity. The believed most secure income stream is either the estimated net rental value or the estimated net rental income, whichever is the lower.
- Top Slice yield: when a lease agreement is over-rented (i.e. the rental income received is higher than the estimated rental value) the net present value of the over-rent situation (current rental income minus estimated rental value) is calculated using the Top Slice yield for the length of the remaining lease term.
- Reversion yield: if a lease agreement is under-rented (the rental income from the tenant is below the estimated rental value), then the potential future rental income increase that might occur after expiry of the lease is capitalised using the Reversion yield. Consequently, the present value of the future value is calculated using the Layer yield.

To arrive at the gross value of a property, the different capitalised incomes are added up. Then, the (net) present value of expenditures (i.e. investments in building installations, rent free incentives, break penalties, et cetera or any one-off income) is calculated and added to the gross value to arrive at the market value before acquisition costs. To arrive at Market Value transfer tax and acquisition costs are deducted.

In the Hard core/Top Slice/Reversion method, important input parameters for the valuer are the market rental value and the yields. These are assessed based on comparable transactions. Further, the current tenancy situation and rental income are based on received lease agreements and (if applicable) a recent tenancy schedule. The annual nonrecoverable items are also an important input parameter. To assess these, the valuer uses information received from the landlord, information available from municipalities (i.e. tax rates) and index booklets.

CBRE Valuation Advisory is of the opinion that in most situations involving investment property the Hard core/Top Slice/Reversion method is the best approach for assessing Market Value. Calculations using the Hard core/Top Slice/Reversion method p good insight in the rental values assessed, the landlord's annual non-recoverable and corrections on property as well as tenant level. The method is easily comparable to market transactions.

Different yields can be adopted pertinent which gives a more accurate reflection of incomes. In the Dutch market, the Gross Initial Yield (GIY) or the Net Initial Yield (NIY) are numbers generally published on transactions and can be compared and used easily to identify and support the yield adopted for the subject valuation.



### 'JACOBAHOF' – BURGEMEESTER LETTEWEG 2 EN DE RUY 1 T/M 33, OOSTVOOF THE NETHERLANDS 54

Optionally, as a second valuation method the Discounted Cash Flow method (DCF method) is used. In this approach the expected future cash flows (rental income, annual non-recoverables, other costs and/or investments in building installations, rent free incentives, break penalties, et cetera) and also expected future voids are presented in a cash flow model. In most cases such a model runs for a period of ten to fifteen years. At the end of the modelling period an 'exit value' is calculated (usually by capitalising the prognosticated rental value or rental income at an assessed exit yield). All cash flows and the exit value are discounted to the valuation date and add up to the net value before acquisition costs. To arrive at Market Value transfer tax and acquisition costs are deducted.

For the DCF method, important input parameters are the discount rate, inflation/cost increase expectation, the anticipated future re-lettability and the assessment of the exit yield. The DCF approach gives excellent insight to all costs and income streams and so is very transparent. However, input parameters are often not published for investment transactions and therefore difficult to sense check in the market. Also, investors tend to have a wide range of differing parameters therefore we consider the comparability of the input parameters of DCF calculations to be more uncertain.

In conclusion, CBRE therefore usually adopts the rent capitalisation approach as its main valuation method, with the DCF used as a second, sense check calculation. Nevertheless, in some circumstances and certain types of property CBRE will give preference to the DCF method.

In certain instances, the subject property is valued using the comparison approach. With this approach comparable transactions and/or listings are researched and calculated back to one indicator, generally the price per sq m. Consequently, the comparable transactions are analysed and amended to improve the comparability to the subject property. The comparison approach holds a strong relation with the market as market transactions are directly compared to the subject property. The comparison method is mainly used for the valuation of vacant / owner-occupied properties and undeveloped land.



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# VALUATION PRINTOUT



#### Valuation output - summary

Burgemeester Letteweg 2 and De Ruy 1 t/m 33, Oostvoorne

Valuation date: 14 October 2020 Print date: 5 November 2020



	Valuation summary				Renta
8	Gross valuation		€	6.895.565	Occup
	Capital costs		€	-	Weigh
÷.	Net value before fees		<u>€</u>	6.895.565	
	Acquisition costs				Gross
	Stamp duty	2,00% of Net Value	-	133.894	Annuc
	Agent fee	0,80% of Net Value	-	53.558	Net re
42.14	Legal fees	0,20% of Net Value	-	13.389	Gross
1991 Ma					Potent
	Total acquisition costs		€	-200.842	Gross
	Net value		€	6.694.724	Net re
	Market value (rounded)		€	6.695.000	

	Rental situation		Yield profile						
<u> 55</u>	Occupancy rate (based on ERV)	Occupancy rate (based on ERV) 100,00%							
	Weighted average lease length (WALL)		20,01	Net intial yield	4,60%				
<u> 55</u>									
	Gross rental income	€	320.400	Reversion yield		4,51%			
94	Annual non-recoverable costs	€	3.204	Yields/multiplier on gross rental incor	ne				
58	Net rental income	€	317.196	Net value before fees (v.o.n.)		4,65%	21,52		
39	Gross rental value vacancy	€	-	Market value		4,79%	20,90		
	Potential gross income	€	320.400	Yields/multiplier on gross rental value					
42	Gross rental value	€	320.400	Net value before fees (v.o.n.)		4,65%	21,52		
24	Net rental value	€	317.196	Market value		4,79%	20,90		
<u>00</u>				Capital value / sq m	€	6.769			

CBRE

Property			Noorhald can Zen Line 1023 (J. Alfred C. Select Kandy) can Zen Line Control Advance Control Kandy) can Zen Line Control	Estimated rental values		Annual non recove	orablos		
Building name	Jacobahof		Render, Laden, Series Parener Series Barten Barten, Laden, Strateg Marker Series Berner Marker Marker State	Description	€ per sq m / per unit	Maintenance	€	-	0,00% Of rental value
Address	Burgemeester Letteweg 2 and De Ruy 1 t/m		De Canal Destante Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destantes Destante	Jacobahof	323,96	Management	€	3.204	1,00% Of rental value
	33	11111 311 <b>(</b>	Tanan Binds Distance Concern Newspire			Property tax	€	-	0,00% Of rental value
Town	Oostvoorne	tus ve Athenitaent	Backetter Deliter Vision O U T H Managet Deleter U Services Deleter Vision Deliter Vision Deliter Vision Deleter Vision Delete			Water tax	€	-	0,00% Of rental value
Country	The Netherlands		Wadde Une Charge Of Der Cardinate Contract Contract Of Cardinate Of Contract O			Insurance	€	-	0,00% Of rental value
Ref. no.	0064v00001qDxcT	1	And An Antonio Content Provide Content And Antonio Content Ant			Sewage charge	€	-	0,00% Of rental value
Primary use	Healthcare	General Stationals	Different personal contractions of the second secon			Ground rent	€	-	0,00% Of rental value
Tenure	Freehold	Schweider, Treeringen	Millionel Lindow Glassities - Adverses National Andrew Office Desired Millioner Distance Storm - Areas National Millioner - Areas National - Areas			Vat loss	€	-	0,00% Of rental value
Ground rent	-	Harriete Derrei Steare Scool vie Autorn State	and feature lange instants, attraction of the state of th			Total cost	€	3.204	1,00% Of rental value
Net lettable area (sq m)	989,00	Seelin Anno Seelin	And Annual Description Description Description Street Stre						1,00% Of rental income
Number of parking spaces/u	nits -	Deck Deckel Deck Deckel Deckel Provider States And Deckel Construct County (PL 19985-2017) Marchaeth Deckel Provider States And D	New Version Superior Statement Scient How Low Statement Site Designed Statement Statem						

#### **General comment**

- We are informed by Holland Immo Group that the subject property will be part of a 'sale- and-leaseback' transaction. In this valuation we assume that the subject property will be let to Jacobahof Oostvoorne B.V. for a lease-term of 20 years on triple-net conditions. The rental income will amount € 320,400 per annum.

#### Disclaimer

• The calculation model is an inseparable part of the valuation report.

• In the case the calculation concerns an (indicative) draft, this implies a provisional determination of the value(s) of the property which is provided in anticipation of the final value(s) which are to be determined in the valuation report. No rights can be derived from the (indicative) draft model and the provisional value(s) stated therein. CBRE Valuation & Advisory Services B.V. reserves the right to adjust the (indicative) draft on the basis of changes that influence the value(s) of the property before proceeding to issue or making available the final valuation report, of which the calculation model forms part.

#### Valuation summary / tenancy schedule

Burgemeester Letteweg 2 and De Ruy 1, Oostvoorne

#### Valuation date: 14 October 2020

Print date: 5 November 2020

Tenant	Lease start B	reak option Lease expiry	RR date	Total area (sq m Ifa)	Car parking spaces / units	Gross rental income (€)	Gross rental value (€)	Gross rental review value (€)	Vat applicable?	Hardcore (%)	leversion (%)	Top slice (%)	Gross value (€)	Letting fees (€)
Berckendael Zorgvilla B.V.	14-10-2020	None 14-10-2040	None	989	-	320.400	320.400	320.400	Yes	4,60%	6,60%	5,10%	6.895.565	-
Total				989	-	320.400	320.400	320.400					6.895.565	-

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#### Area schedule

Burgemeester Letteweg 2 and De Ruy 1, Oostvoorne

Valuation date: 14 October 2020 Print date: 5 November 2020

Tenant	Unit	Description	Area (sq m) / parking spaces	ERV/sq m / parking space (€)	RRV/sq m / parking space (€)	% (ITZA)	Total unit ERV (€)	Total unit RRV (€)
Berckendael Zorgvilla B.V.	20 units	0	989,00	323,96	323,96	100%	320.400	320.400
Tenant total			989,00	324	324		320.400	320.400

#### **Capital corrections**

Burgemeester Letteweg 2 and De Ruy 1, Oostvoorne

Valuation date: 14 October 2020 Print date: 5 November 2020

Tenant	Correction type	Cashflow (€)	Cashflow type	Annual index	Start date correction End date correction	Total correction (€)	Discount rate	PV correction (€)	
	contrainer ()po		usinon ijpo	Juniour muox			2.5000		